



International Executive Search • Board Appointments • Human Resource Consultancy

RUSTON POOLE INTERNATIONAL ENTERS CHINA

Ruston Poole International Ltd., one of Europe's leading Executive Search firms specialising in the Pharmaceutical, Life Science and Healthcare sectors, today [date] announced the opening of its office in Shanghai, China. Headed by Dr. Hong Hoi Ting, who joins the company following an extensive career in the pharmaceutical industry, this new initiative will open up Ruston Poole's services to international healthcare companies with recruitment needs in China and the Far East. This will allow key positions to be filled in China and the Far East, by accessing locally based candidates in addition to candidates in Europe, the USA and Australasia.

David Collingham, Executive Chairman of Ruston Poole International said, "As China becomes an increasingly important market in the Pharmaceutical and Healthcare sectors, this is the ideal time to establish a presence there and extend our highly regarded specialist services to international companies with operations in the region."

Dr. Ting has worked extensively with the Chinese operations of companies such as Amersham International plc, Johnson and Johnson Inc. and GeneMedix plc, and Ruston Poole's Chief Executive, Paul Edwards also offers an in-depth understanding of life sciences requirements in the Far East, having previously been the Chairman of a UK / China joint venture and led an IPO in the sector on the Singapore Stock Exchange.

Paul Edwards said, "We are absolutely delighted to welcome Dr. Ting on board. We believe that his extensive knowledge of the sector in China and the Far East, combined with my regional experience and Ruston Poole's track record, gives us a unique position as a specialist provider of human resource solutions to the healthcare industry in that part of the world."

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Ruston Poole International Ltd.

Ruston Poole International was founded in 1992, and has created an exceptional track record in providing human capital solutions for the Healthcare, Life Sciences and Pharmaceutical industries worldwide. Its international consulting team provides a unique breadth and depth of experience in the sector, combining relevant healthcare industry expertise with many years of specialised search experience. The Company operates throughout Europe, North America and the Pacific Rim, addressing the needs of organisations ranging from the largest multinationals through to the smallest start-up.

Dr. Hong Hoi Ting

Dr. Ting holds joint Hong Kong and UK citizenship, but for several years has been a resident in Shanghai, whilst making several return trips to the UK each year. He is co-founder of GeneMedix plc, and remains a non-Executive Director of the plc as well as the Chinese subsidiary. He has considerable experience in setting up joint ventures in China, and as part of his consultancy role, has helped to recruit key senior managers in both the commercial and operations fields.

Following an academic career at the Universities of Oxford and Bath in the UK, Dr. Ting was employed by Amersham International as Regional Manager in charge of its life science business in the Far East and South East Asia, and also as Country Manager in China. Subsequently he has acted as a consultant to a number of companies in Asia, including Amersham International plc, Westinghouse Electric Corporation and Johnson and Johnson.

Paul Edwards MBE

Paul is the Chief Executive of Ruston Poole International, having rejoined the company last year (he previously worked for them between 1998 - 2000). Following an early career with Beecham Pharmaceuticals, he joined Genzyme Corporation eventually becoming the head of its UK Operations. In 2000, he joined GeneMedix plc as Chief Executive Officer, and successfully led a major funding round taking the company to a dual listing on the London and Singapore Stock Exchanges.

With the technology of GeneMedix originating from the Shanghai Institute of Biochemistry, Paul became exposed to the business environment in China and the Far East. During his 5 years with GeneMedix, he acquired a manufacturing company in Shanghai, which was incorporated as the Company's Chinese subsidiary. He also completed commercial or licensing deals in China, Malaysia, Korea and India. As Chairman of the Chinese subsidiary, he became a frequent visitor to Shanghai as well as Singapore and Malaysia.