



RUSTON POOLE International

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No. 1 HEALTHCARE SPECIALIST

Ruston Poole International Ltd., the London based specialist healthcare Executive Search firm is for the second year running, the No. 1 *specialist* firm within the sector, and one of the top three UK executive search firms, according to a recently published survey by **Executive Grapevine International Ltd.**

The survey was based on net fee income from, and market share of, recruitment activities of 165 firms, predominantly working on assignments for positions attracting salaries of £100,000 or more (April 2005 to March 2006). It shows that Ruston Poole International has moved into the top three in the entire sector, alongside the generalist firms Korn Ferry and Spencer Stuart.

HEALTHCARE/LIFE SCIENCES TOP 10

Market share of net fee income 2006

2006	Firm	Market Share
1	Korn Ferry International	14.2
2	Spencer Stuart & Associates	9.7
3	Ruston Poole International	8.7
4	Coulter Partners	8.4
5	Russell Reynolds Associates	8.0
6	Whitehead Mann	7.0
7	Egon Zehnder International	6.5
8	The Miles Partnership	4.6
9	Highland Partners	4.5
10	Odgers Ray & Berndtson	4.0

Source: Net Fee Income from Recruitment Activities based on 165 firms predominantly working on assignments >£100k April 2005 to March 2006

Speaking after the publication of the survey results, Paul Edwards, Chief Executive of Ruston Poole International said, "There was a time when companies would automatically

choose to work with the “big names”. But as HR professionals and senior line managers increasingly make more informed choices, they recognise the benefits that a firm such as Ruston Poole International can bring. They see that we are an organisation that works exclusively in the healthcare space, and that all our consultants have previously held senior management post within the industry. This allows Ruston Poole to provide a level of expertise and specialisation that is second to none in the industry".

Ruston Poole International was founded in 1992 by the Executive Chairman, David Collingham and has, for the past fourteen years served companies from the largest pharmaceutical organisations to early stage venture capital backed companies throughout Europe.

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